



# Coaching Success

## Course Description:

Develop the mindset necessary to truly Coach others towards higher levels of performance. Coaching is a process of pulling out the hidden potential within others to accomplish the organizational mission, vision and goals.

## Course Objectives:

**After completing this, managers, supervisors and team leaders will have the tools and understanding of how to coach their people effectively. Coaching is a process that motivated people to higher levels of performance. Coaching creates internal change which translates into external change.**

- Learn the keys to effective coaching in today's world.
- Understand how coaching pulls out the hidden potential that exists within their team members.
- Learn how through coaching, you can create a higher level of employee engagement.
- Understand your role as a coach.
- Understand what drives behavior and how to create lasting change.
- Learn The GROW Model of Coaching
- Learn how the Coaching Process gets your "Coachee" UnStuck!
- Learn how to give effective feedback



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## Who should attend?:

Managers, supervisors, team leaders and anyone in a position of authority that wants to learn the art of coaching.

## Why should you take this workshop?:

### **Build on your coaching and leadership style.**

- Tap into your inner Coach
- Learn how to really understand the language patterns people use unconsciously that keep them stuck and how to change those patterns

### **Coach employees to grow their skills to the next level.**

- Learn how to become a strong coach while avoiding common coaching mistakes
- Help your people plan for their development and take more initiative.

### **Coach a team of motivated, productive winners.**

- Use your expert coaching tools to inspire your team to strive for excellence.
- Motivate your team to peak performance without using money as a motivator.
- Learn the secret to making people feel valued and appreciated.
- Learn the skills necessary to increase employee engagement and trust.