



Coaching Success

Course Description:

Develop the mindset necessary to truly Coach others towards higher levels of performance. Coaching is a process of pulling out the hidden potential in others to accomplish the organizational mission, vision and goals.

Course Objectives:

After completing this, managers, supervisors and team leaders will have the tools and deep understanding of how to inspire and motivate their teams to achieve outstanding results.

- Learn the keys to effective leadership in today's world.
- Understand how coaching and mentoring pulls out the hidden potential that exists within their team members.
- Learn how through coaching, you can create a higher level of employee engagement.
- Learn how effective leaders connect their people to the values, mission and vision of the organization.
- Understand what drives behavior and how to create lasting change.
- Learn how to create a culture where team members take pride in their work and in their contribution.



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Who should attend?:

Managers, supervisors, team leaders and anyone in a position of authority that wants to learn the art of coaching.

Why should you take this workshop?:

Build on your leadership style.

- Tap into your leadership strengths
- Discover how your leadership style affects your team and how to adapt your approach for better results.

Coach employees to grow their skills to the next level.

- Learn how to become a strong coach while avoiding common coaching mistakes
- Help your people plan for their development and take more initiative.

Coach a team of motivated, productive winners.

- Use your expert coaching tools to inspire your team to strive for excellence.
- Motivate your team to peak performance without using money as a motivator.
- Learn the secret to making people feel valued and appreciated.
- Learn the skills necessary to increase employee engagement and trust.